



CRT Industry Update

March 16, 2021

**Hosted By NCART, NRRTS,
U.S. Rehab, Clinician Task Force**

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Welcome

- Webinar being recorded; video and handout will be available tomorrow morning
- Attendees on mute until open discussion at end of presentation
- Q & A - type questions in during session OR unmute your phone at end
- Previous webinar recordings and handouts at www.ncart.us and www.nrrts.org

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Today's Topics

1. Washington, DC Update
2. CRT Advocacy and News
3. Clinician Update
4. DME/CRT and "American Rescue Plan Act"
5. CRT Supplier Certificate Program
6. Discussion and Q & A

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Congressional Update

House & Senate: In session this week and next.

House Senate Passed "American Rescue Plan" stimulus bill; President Biden signed in to law.

Bill highlights:

- Does not extend 2% sequestration beyond April due to reconciliation process.
- \$8.5B in rural relief for providers
- \$350B for states and local governments
- \$1,400 stimulus checks to certain individuals
- \$62B for vaccine distribution and contact tracing

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Biden Administration

Biden Administration nomination hearings and appointments continuing.

- HHS Secretary Xavier Becerra likely to be confirmed this week
- Still waiting for official nomination of CMS Administrator; likely Chiquita Brooks-LaSure.
- Andres Gallegos – appointed Chair of NCD
- Kimberly Knackstedt – appointed Disability Policy Director at White House

Still awaiting other key appointments/nominations.

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CRT Advocacy and News



- Stay informed...
- Check out the February NCART News at <https://conta.cc/3qUE6zs>
- Sign up for CRT Alerts at www.ncart.us

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CRT Advocacy and News (cont'd)

July 1, 2021 Medicare CRT Manual Wheelchair Accessory payment cuts

- Need CMS to make permanent policy change in advance of June 30
- Discussions have been held up due to lack of approval of HHS Secretary and CMS Administrator
- Our Congressional champions are aware of urgency and will be making outreach as soon as new officials are in place

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CRT Advocacy and News (cont'd)

Medicare Coverage of Power Seat Elevation and Power Standing Systems

- Collective ITEM Coalition workgroup continues to pursue coverage
- Next meeting with CMS officials is March 25
- Expectation is CMS will be public announcing “reconsideration” of NCD and seeking comments from the public
- Industry workgroup is working on related coding and payment rate information

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CRT Advocacy and News (cont'd)

Permanent telehealth option after the Public Health Emergency

- Public Health Emergency likely to stay to year-end
- House Energy & Commerce Committee held 4-hour telehealth hearing with testimony
- Congress has begun re-introducing telehealth bills; our focus remains on PT/OT inclusion
- CRT stakeholders- use www.protectmymobility.org to email your Members of Congress

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Clinician Task Force

- Current CTF priorities
 - Priority on comprehensive approach to policy
 - CTF White Papers
 - Scoping Review on Supported Standing
- NCD reconsideration request
 - 2 manuscripts: Policy Analysis on Power Standing Systems, Policy Analysis on Power Seat Elevation Systems

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Clinician Task Force (cont'd)

- Membership – 14 states
 - Alaska, Delaware, Hawaii, Idaho, Iowa, Kansas, Maine, Nebraska, New Hampshire, North Dakota, Oklahoma, Vermont, West Virginia, Wyoming
 - Find out more info and join at:
www.cliniciantaskforce.us
 - Contact cara.masselink@wmich.edu or
cliniciantaskforce@gmail.com

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Paycheck Protection Program (PPP)

- Application deadline remains March 31, 2021
- 1st Draw and 2nd Draw loans still available
- Latest legislation (Rescue Bill) additions:
 - \$7.5B in additional funds added to the program
 - PPP now exceeds \$813B since inception
 - Digital/Internet publishers (519130 NAICS code)
 - Non-profits now eligible
 - lobbying must account for less than 15% of revenue and total less than \$1M

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2nd Draw PPP Loan Eligibility

- Must have fewer than 300 employees
- Must use 100% of 1st draw loan for approved expenses
- Must show at least 25% reduction in revenue for any quarter when compared to same quarter 2019

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2nd Draw PPP Forgivable Expenses

- Payroll costs, including benefits
- Mortgage interest
- Rent
- Utilities
- Worker protection costs related to COVID-19
- Uninsured property damage costs caused by looting or vandalism during 2020
- Supplier costs and expenses for operations

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EIDL Advance

- **Up to \$10,000** available to applicants located in low-income communities who previously received an EIDL Advance less than \$10,000, or received no funds due to lack of available program funding.
- **Applicants do not need to take any action at this time**
- **SBA will reach out to those who qualify:**
 - **Located in a low-income community**
 - **Can demonstrate 30%+ reduction in revenue** during an 8-week period beginning on March 2, 2020
 - 300 or fewer employees

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Economic Injury Disaster Loan (EIDL)

- \$15B available until expended
- \$10B that have not received the full amount they were entitled to
- \$5B for
 - businesses with less than 10 employees
 - Can show 50% economic loss
 - Maximum of \$5,000 per business

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Medicare Sequestration (2%)

- The CARES Act suspended the 2% sequestration on Medicare claims from May 1 through December 31.
- The Consolidated Appropriations Act, 2021 extended the suspension period to March 31, 2021.
- The latest Rescue bill did not address sequestration
- Other stand-alone bills drafted that would extend the suspension of sequestration through Dec 31, 2021 (HR1858) or through the end of the PHE (HR315)

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Misc. Provisions

- Nothing added to the HHS PRF
- \$14B for vaccine distribution
- \$48B for contact tracing
- ACA premiums reduced from 10% to 8.5% of income
 - Premiums covered at 100% for low income and those collecting unemployment
 - COBRA premiums paid at 100%
- Incentives for states to expand Medicaid eligibility
 - 5% increase in federal match for 2 years
- 4% Medicare cut in 2022 (due to increase in 2021)

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<h1>Finally</h1>
<p>A Comprehensive Education Program for Complex Rehab Technology Suppliers</p>

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<h2>CRT Supplier Certificate Program</h2> <hr/>
<p>First & Only Education Program Designed Specifically for CRT Suppliers</p>

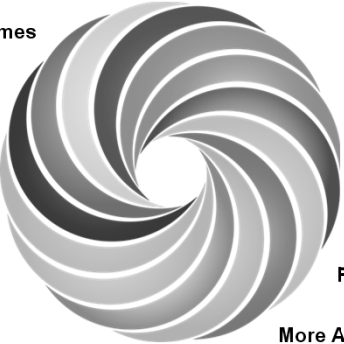
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CRT Supplier Certificate Program Features		
14 Interactive On-Line Self-Paced Modules		IACET CEUs Awarded for Each Module
Designed Specifically for CRT Suppliers		Assessment and Certificate Managed by NRRTS
Comprehensive Content Developed by Experts in the Field of CRT		Upon Completion the Program will be Accredited

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CRT Supplier Certificate Program Primary Benefits	
Improved RTS Performance	
Improved Client Outcomes	
Accelerated RTS Development	

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Excellence Benefits Everyone	
<p>Greater RTS Immersion, Heightened Passion</p> <p>Better, More Consistent Outcomes</p> <p>Increased RTS Satisfaction</p> <p>Higher-Quality Deliveries</p> <p>Increased Productivity</p> <p>Improved Client and Therapist Interactions & Satisfaction</p> <p>Reduced Potential for Harm</p>	 <p>More Successful RTS Recruitment</p> <p>Improved Customer Relations</p> <p>Reduced Errors & Returns</p> <p>Greater RTS Retention</p> <p>Smoother Order Flow</p> <p>Faster New RTS Development</p> <p>More Appropriate Product Selection</p>


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WE NEED YOUR HELP	
Total Program Development Cost	\$240,000
Spent To Date	\$40,000
Funds Needed for Completion	\$200,000
Use of Funds	Production of Remaining 13 Modules
Target Completion Date	December 31, 2021
What Can We Do?	Pledge Funds
What Do We Get For Our Pledge?	\$1,200 – 1 Seat*, \$5,000 – 5 Seats* or Access to Course 1 for any combination of up to 20 RTSs & Staff Members
	<small>* Each seat represents all 14 courses</small>
How Do We Pledge?	Visit NRRTS.ORG Contact Weesie Walker, Executive Director

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Discover What NRRTS Can Do For You
 CRT Supplier Certificate Program Contact Weesie Walker (404) 401-0780 wwalker@nrrts.org

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<h2>Webinar Wrap Up</h2> <ul style="list-style-type: none">• Thanks for your commitment to CRT access• Next CRT Industry Webinar will be on Tuesday April 20 at 4:00 PM ET <div data-bbox="561 1556 881 1696"><p>Happy St. Patrick's Day to Everyone!</p></div> 

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